

## Annex H: Technical Offer for Phase 3

### Project Management & Project Team (P)

#### P1 Feasibility of the Project plan and schedule

1. Describe the work organisation and supply chain.
2. Specify the configuration (e.g. Consortium) and role of each partner and/or Subcontractors, if applicable.
3. Elaborate on your approach to selecting and managing your Subcontractors.
4. Present a list of staff working on the Specific Contract (including for Subcontractors), indicating clearly their role in performing the Specific Contract.
5. Detail and demonstrate the consistency of the schedule for the execution of the Specific Contract, split into Phases 2-3. Include time schedule, deliverables and milestones as detailed in the Request for Tender and TD2Pi Pilot Call-off version.

#### P2 Methodology of the Project

1. Describe the methodology and methods used for project management, development, testing, and implementation. Include the measures to be taken with respect to risk management and quality assurance (cfr. risk assessment and risk mitigation strategy).
2. A separate and detailed description must be made for the approach and methodology that the Contractor proposes to follow to the challenges of the Phase 2 of the PCP.
3. A separate and detailed description must be made for the approach and methodology that the Contractor proposes to follow to the challenges of the Phase 3 of the PCP.

### 2. Impact on Challenge

Please describe your approach to ensure that the Broadway Objectives will be accomplished:

#### Objective 1. Pan-European Architecture

- 1.1: Demonstrate how your solution will achieve this Objective.
- 1.2: Demonstrate how your solution will be innovative in this domain.

#### Objective 2. Pan-European Availability

- 2.1: Demonstrate how your solution will achieve this Objective.
- 2.2: Demonstrate how your solution will be innovative in this domain.

#### Objective 3. Pan-European Security

- 3.1: Demonstrate how your solution will achieve this Objective.
- 3.2: Demonstrate how your solution will be innovative in this domain.

#### Objective 4. Pan-European SpiceNet Governance

- 4.1: Demonstrate how your solution will achieve this Objective.
- 4.2: Demonstrate how your solution will be innovative in this domain.

#### Objective 5. Pan-European Operational Mobility

- 5.1: Demonstrate how your solution will achieve this Objective.
- 5.2: Demonstrate how your solution will be innovative in this domain.

**Objective 6. Standardised Solutions**

6.1: Demonstrate how your solution will achieve this Objective.

6.2: Demonstrate how your solution will be innovative in this domain.

**Objective 7: Application Eco-System**

7.1: Demonstrate how your solution will achieve this Objective.

7.2: Demonstrate how your solution will be innovative in this domain.

**Objective 8: Device Eco-System**

8.1: Demonstrate how your solution will achieve this Objective.

8.2: Demonstrate how your solution will be innovative in this domain.

**Objective 9: Innovation Eco-System**

9.1: Demonstrate how your solution will achieve this Objective.

9.2: Demonstrate how your solution will be innovative in this domain.

**Objective 10: Technical Validation**

10.1: Demonstrate how your solution will achieve this Objective.

10.2: Demonstrate how your solution will be innovative in this domain.

**Objective 11: Practitioner Evaluation and Acceptance**

11.1: Demonstrate how activities to support practitioner evaluation by the PEVT will support evaluation of your solution.

11.2 Demonstrate how will practitioner evaluation support future evaluation for public safety solutions.

### 3. Commercial Feasibility

1. Submit a more elaborated business and commercialisation plan that explains the proposed approach to commercially exploit the Results of the PCP and to bring a viable solution to market.
2. Include initial market analysis and risk management. The market analysis should give a global qualitative insight in the market potential of the PCP services on a European scale. The market analysis should at least indicate deployment areas (geographical/services) and possible deployment barriers (e.g. political, technical, organisational, financial, ethical).
3. Include feasibility regarding principles for licensing, business models, pricing, and distribution.
4. Estimate the time to market of the newly developed BroadWay solution. Explain the underlying reasoning and major phases.
5. Describe the innovation aspects of the proposed solution in respect to the state-of-the-art.

### 4. Evaluation of the solution and sustainability of testing

**Demonstrate your vision and plan on executing prototype and pilot testing (TRL8- system complete and qualified) taking into account the cross-connecting approach which shall integrate your solution with other solution providers and test capabilities.**

**Demonstrate how your approach for testing shall be useable for testing of solutions that are developed**

**outside of the BroadWay PCP.**

This should also include a price structure to maintain the operation of the solution beyond the practitioner evaluation activity in June/July 2022. In response to European operational agencies that have expressed an interest to further investigate the operational capability beyond and outside the scope of the BroadWay PCP, provide an estimate for 3,6 and 12 months, for continued operation of the operational mobility service.

Demonstrate how your approach for testing shall be useable for testing of solutions that are developed outside of the BroadWay PCP.

### 5. Declaration of pre-existing rights (IPR)

Provide a list of the pre-existing rights (Background) relevant to the Contractor's proposed solution, in order to allow IPR dependencies to be assessed. A final list will have to be provided and will be agreed on within 30 days following the awarding of the Specific Contract, see **clause 7.2 of the Framework Agreement**.

Does this Offer involve ethical issues? If YES, include an ethics self-assessment, with explanations how the issues will be addressed.	YES / NO
Does this Offer involve activities or results that may raise security issues and/or EU-classified information as background or results? If YES, explain how these issues will be addressed.	YES / NO

	I, the undersigned, being the authorised signatory of the Contractor*, hereby declare that I, or my company, provided accurate information
Name of Lead Contractor	
Name of Authorised Signatory	
Function	
Signature	
Date	
Stamp, if available	

*\*in case of a Consortium, this form should be signed by the Lead Contractor*