

Nicola Ciulli

Head of Research & Development

n.ciulli@nextworks.it

Base: **Pisa**, +Rome

- Ideal location for the development of advanced technologies
- Nextworks maintains excellent links with the local academia

Established: **2002**

- Core team with more than 15 years of experience in ICT, telecommunications, control & automation

NEXXTWORKS
ENGINEERING FORWARD

Team profile: **95% MSc**

- Know-how and skills of employees are the main strength and asset
- Staffed **~50**

R&D expenditure: **~22%**

- (out of **6 M€ turnover**)
The time gap between technological innovation and obsolescence is narrowing, so it's mandatory to invest in research and innovation

R&D highlights

- ❖ Long-term expertise in communication networks (control & management planes); e.g. **5G**
 - Software Defined Networking (**SDN**)
 - Network Function Virtualization (**NFV**)
 - Multi-access Edge Computing (**MEC**)
 - Infrastructure orchestration (e.g. **OSM**)
 - Network [re]planning, Traffic Engineering, network measurements, monitoring and security
 - Carrier-grade systems/solutions and embedded systems
- ❖ Strong involvement in 5G PPP and related standardization
 - **10 projects in 5G PPP**, from Phase 1 (R&D) to Phase 3 (pilots & validation)
 - Member of the **Board** of the **5G Infrastructure Association**
 - Member and **vice-chair** of **Steering Board** of **Networld2020 European Technology Platform**
 - Involvement in **ETSI ISGs: NFV, MEC, OSM, NGP, ZSM**
 - Member of the **Alliance for Internet of Things Innovation (AIOTI)**



Our business models in net/cloud and IoT

net/cloud: consulting services

- System/arch design
- Software development
- Software integration
- Training
- Technical project management
- Research & development



IoT: products & solutions

- BEST
- SeaLux
- Symphony
- SEMP
- BMS
- Athmos
- Yacht@Home
- Yacht Insight
- + spin-off products

